



RENEW YOUR MEMBERSHIP FOR 2007!

It is time to renew your membership with the Cemetery and Crematorium Association of BC and continue to both support your profession and have access to a rapidly growing set of member benefits. We have an exciting 2007 ahead. Your colleagues are already working hard on your behalf. The sooner you renew, the sooner we can continue to expand the services and value described below. Please don't put this off—

Your membership renewal and dues calculation form is enclosed.

CCABC Toll Free Telephone Number Call 1-866-587-3213

CCABC News!

New CCABC Toll Free Line

Benefits of Being A CCABC Member

From Vision To Reality – 2007 Conference & Showcase

Nominate Someone YOU Think Is a Real Star

BPCPA Commonly Requested Forms



Benefits Of Being A CCABC Member

- An annually updated **member's handbook** that features a full membership list of cemeteries, crematorium, allied businesses and suppliers, a standard glossary of terms, copy of CCABC Bylaws and Constitution, Creed of Ideals, Code of Cremation Practice, Code of Ethics, and a detailed bylaw development guide. *Call the Association directly if you need any updates.*
- A twelve member **Board of directors** with representation from municipal, corporate, religious and fraternal cemeteries, crematorium operators, and suppliers.
- Listing in CCABC's **online directory** that can be accessed by the public, by name or location. Your identification as a member of the CCABC also fosters confidence in your service by promoting ethics and professionalism.
- Access to **web site** member specific areas. This online community is a unique problem solving and networking forum for the cemetery and crematorium industry. Log on to www.ccabc.org
- Discounted registration to **top-quality professional development conferences**, workshops, and supplier exhibitions at a significant discount. Our membership is known for its willingness to share ideas, and these events provide excellent opportunities for learning, networking, and developing staff.
- Rewarding opportunities for recognition and involvement. The CCABC welcomes volunteers for its leadership positions and on its committees, and we recognize members both within the profession and in their own communities on an annual basis.
- An opportunity to attend the Association sponsored **Crematorium Operators Certification Program** held every two years.
- Subscription to **Dispatch**, the Association's newsletter.
- All informational mailings from CCABC, regarding your association's programs and current initiatives.
- A subscription to **Network Magazine**, Canada's own cemetery management magazine,
- An attractive **wall plaque** with your membership certificate.
- The **networking** foundation of our many members who are committed to sharing new ideas, helping each other solve problems, and speaking collectively to regulators and the public in defense of our industry.

- Opportunities for suppliers to support association programs and gain recognition through sponsorships.
- **Exhibiting at the CCABC annual conference.** According to the Centre for Exhibition Research, trade show exhibits impact purchases six times more than any other medium. Take advantage of the conference to meet face-to-face with your clients.
- The ability to face the many challenges that death-care providers face because you have the latest information at your disposal, the resource of fellow members experience, and the **collective voice of our industry supporting you.**

KELOWNA 2007 CCABC/FSABC CONFERENCE March 14 – 16

From Vision To Reality

**Mark Your Calendar for 2 ½ solid days of educational programming and networking.
You will be INSPIRED ... ENERGIZED and ENGAGED!**

Here is a peek at just a few of the exciting speakers and events we have lined up!!

BATTERIES INCLUDED – Lessons To Energize and Balance Your Life

FSABC members have let us know that more than ever they are stressed to the max! Balancing personal and family life, work-related stresses, perfectionistic unattainables and negative drainers are taking a toll on many of us!

It's time for an energy boost! Linda will lead our group through an educational, hands on and highly humorous ride that will re-focus and re-energize you and your team. Change has never been this painless! Get ready to be Energized!! **Linda Edgcombe** is an internationally award-winning humourous speaker, trainer and consultant and will kick-off the conference with this opening keynote presentation!

THE POWER OF PROFESSIONALISM – The First 7 Seconds

Call it an impression. Call it a judgment. Call it a feeling.

Whatever you label it, we all create one within The First 7 Seconds of every interaction. A strong impression begins the second that a client dials your number, visits your website or meets you and your colleagues. Do you know what kind of impression others are forming of you and your company?

This highly effective and entertaining program has been presented to small businesses, communities, international corporations and conference delegates who have all benefited from this refreshing approach to success. Referencing an exclusive seven step practice developed by *Influence*TM, you will learn how to consistently create lasting positive impressions, preparing you for any opportunity or challenge that may arise. Working together, **Sue Jacques and Ann Marsh** are savvy media consultants and accomplished public speakers who are renowned for their joie de vivre style of delivery and will demonstrate the value of presenting yourself, your profession and your company with pride!

YOU ARE WHAT YOU CHARGE FOR: The Cemetery and Funeral Business of the Future

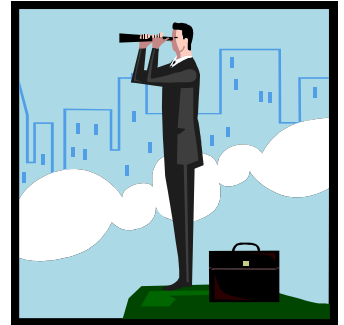
The dynamic, transparent, and fluid business environment of today has and will continue to transform the business and operating environment for all cemeteries, funeral homes, suppliers and vendors. The speed of change will continue to increase exponentially and is unstoppable. This new world business environment can be leveraged into success or blundered into distress.

Leaders, marketers, sales personnel, administrative team members, and front line employees all share in the obligation to move your business forward.

Join internationally known business advisor, **Daniel Morris** as he demonstrates the simple changes funeral home and cemetery leaders must make in order to remain competitive in our ever-changing economy.

FROM VISION TO REALITY – Closing Keynote

We are grateful that this year's closing keynote has been made possible by the Canadian Funeral Trade Association. Futurist, trends and innovation expert **Jim Carroll** has taken on a huge variety of unique and complex topic areas and has pulled them together in this fascinating presentation which includes:

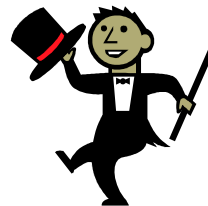


- The major trends that will impact you in the years to come, and the challenges and opportunities that will present themselves
- How to move from a culture of aggressive indecision to one that is forward thinking and decisive
- How to instill an innovative culture within your organization
- Key leadership skills for the future
- How to establish a performance oriented focus in which people are encouraged to turn new challenges into opportunities rather than viewing change as a threat to be feared.

He's funny, unique, and full of fascinating, quirky, yet serious insight!

AND WE'VE PACKED EVEN MORE INTO THE CONFERENCE AGENDA ...

- What's New? Industry leaders will provide information and facilitate discussion on what's new and how this may affect you including:
 - Creating Memorial Gardens
 - Alternative Operational and Sustainability Cemetery Options
 - Unusual Disposition Options
- Broadening Your Customer's Horizons
- CCABC annual business meeting



And back by popular demand

- Legislation Jeopardy ... The Sequel
- Business Etiquette for the 21st Century
- Showcase 2007 exhibition

And don't forget the opening meet and greet luncheon; wine and cheese with the exhibitors; CFTA suppliers night; and closing banquet! Wrap up the conference and sit back and enjoy an evening with The Legends!



YOU'LL BE SORRY IF YOU MISS THIS ONE!
Conference Registration Packages Have Been Mailed or you can download them directly from the CCABC Website www.ccabc.org

An Association ...

"A group of people who voluntarily come together to solve common problems, meet common needs, and accomplish common goals."

IS THERE SOMEONE YOU THINK IS A REAL “STAR”?

Nominate them for “Person of the Year”!



We'd like your nomination for CCABC "Person of the Year". The award will be presented to a deserving CCABC member - someone who has made a significant contribution to our Association, the community or nation during the year 2006. The "Person of the Year" will be recognized during our Annual Conference held this year at the Grand Okanagan Lakefront Resort, Kelowna – March 14, 15 and 16, 2007. The Nomination Form is enclosed. Nomination must be received at the CCABC office before March 1st!

Business Practices and Consumer Protection Authority Commonly Requested Forms

Navigating through the BPCPA website to find “Commonly Requested Forms” can be a challenge! Here is the “link” to cut and paste into your “favourites” that will give you access to just some of the following commonly requested forms.

<http://bpcpa.ca/Industry/cemetery/industry-cemetery-forms.htm>

Places of Interment

Certificates of Public Interest & Operator's Licence
Certificate of Public Interest Application Checklist - [Download](#)
Application for Licence - Operator of a Place of Interment
Checklist - [Download](#)
Form - [Download](#)
Consent for Criminal Record Search
Form - [Download](#)
Statutory Declaration of Criminal Record [Download](#)

Preneed Cemetery Contract Annual Reports

Sample Preneed Annual Report Cover - [Download](#)
Sample Preneed Annual Report Format - [Download](#)

Care Fund

Sample care fund trust agreement - [Download](#)

Commonly Requested Forms

Notice of Change - [Download](#)
Disinterment Request - [Download](#)
Cemetery Trustee Board Member Update Form - [Download](#)
Sample cemetery bylaw - [Download](#)
Sample small cemetery bylaw - [Download](#)
Sample memorial garden by-law - [Download](#)
Sample columbarium by-law - [Download](#)

Crematoria

Application Guidelines - [Download](#)
Requirements Checklist - [Download](#)
Application Form - [Download](#)
Consent for Criminal Record Search - [Download](#)
Statutory Declaration of Criminal Record - [Download](#)
Sample bylaws - [Download](#)

Commonly Requested Forms

Notice of Change - [Download](#)

**See you at the 2007 CCABC/FSABC Conference
In Kelowna, March 14 – 16!!**